

MANUFACTURING EXTENSION PARTNERSHIP

Success Stories from the Field

Florida Screw Manufacturing Co

Florida Manufacturing Extension Partnership

Florida Screw Manufacturing Co. Achieves ISO Certification

Client Profile:

Florida Screw Manufacturing Co. is a manufacturer of special and standard cold-headed screws and rivets. The company employs 18 people at its facility in Pompano Beach, Florida.

Situation:

Florida Screw Manufacturing realized it must become certified to the ISO 9001:2000 quality standard in order to maintain market share and sustain competitiveness. The company contacted the Florida Manufacturing Extension Partnership (Florida MEP), a NIST MEP network affiliate, for help.

Solution:

Florida MEP and its team of consultants provided ISO 9001:2000 management systems training and implementation project for the company. Under the leadership of Florida Screw's Director of Operations, Kevin Hennessy, the company created a quality management system, trained its entire workforce and empowered its team to carry out internal audits and maintain the system. The company was recommended for certification after its first audit. Through the services provided by Florida MEP, the company achieved ISO 9001:2000 certification.

Results:

- * Achieved ISO 9001:2000 certification.
- * Increased sales by \$41,000.
- * Retained sales of over \$700,000.
- * Reduced production lead time by 20 percent.
- * Gained 10 new customers.

Testimonial:

"The professionals of Florida MEP were key to our implementation and registration to ISO 9001:2000. They also assisted us in obtaining funding grants that off-set a substantial amount of the costs involved. From the initial consultation, presentation of the program, designing and implementation of the system and through audits, certification and post-registration follow-up, MEP delivered!"

Kevin Hennessy , Director of Operations